Psychology 160
Spring 2005
Midterm 2

Send your review questions by Email to: psych160examquestions@yahoo.com by Saturday, April 2nd at 5pm. **Specific** questions submitted by Email will be given priority at the review session (Monday, April 4th 11-12pm, 1 Pimentel). By specific, we mean questions about clarifying a concept you are having difficulty with, and not: 1) What is Chapter 4 about? 2) What questions will be on the exam? 3) What is the essay going to be?

**Chapter 4 – Social Perception**
correspondent inferences, Kelley’s critique of Jones & Davis, Kelley’s covariation model of attribution (entity and person), self-image biases, halo effect, spurters (Rosenthal, 1968), self-fulfilling prophecy (also in Chapter 3), college bowl study (Ross, 1977), two step process of attribution, actor/observer difference, perceptual salience, spotlight effect, self-serving attributions, belief in a just world,

**Chapter 3 – Social Judgment**
Schema, heuristics, availability, representativeness, statistical heuristics (regression to the mean, base rates, and sampling issues), anchoring and adjustment, hot hand (Gilovich, Tversky, et. al., 1985), endowment effect (Thaler, 1980), prospect theory (Kahneman & Tversky), rational choice theory, topical accounts, priming, counterfactual thinking

**Chapter 13 – Stereotypes and Prejudice**
Stereotype threat (Steele & Aronson), stereotype, prejudice, discrimination, jigsaw classroom, automatic and controlled processing (Devine, 1989), normative conformity, minimal group effect (Tajfel & Turner and Brewer, 1979), Robber’s Cave (Sherif ), realistic conflict theory, contact hypothesis (six conditions), outgroup homogeneity, ethnocentrism (Brewer, 1974)

**Chapter 5 – The Self**
social-comparison theory, independent self, interdependent self, misattribution of arousal (Dutton & Aron, 1974), two-factor theory of emotion (Schachter & Singer, 1962), intrinsic and extrinsic motivation